## MAPPING OF JULY-DEC 2016 WEBINARS

	Webinars PRIOR July 2016	Webir	nars POST July 2016
COURSE	CLASS	SERIES	CLASS
	How to Step up as a Coach	META COACHING IN ACTION - 6 PART SERIES	The Mindset of the Successful Coach Part 1 of 6
CREADENTIALED	The Business of Coaching - The first 5 Steps	META COACHING IN ACTION - 6 PART SERIES	The Four Stage Learning Journey Part 2 of 6
	Physiology Creates Psychology	META COACHING IN ACTION - 6 PART SERIES	How Our Physiology Creates our Psychology Part 3 of 6
	How to Build Great Rapport with your Clients - Advanced Rapport Building	META COACHING IN ACTION - 6 PART SERIES	Building Trust and Intimacy with Clients Foundations Part 4 of 6
	How to be a Great Listener for your Clients - Advanced Listening Skills	META COACHING IN ACTION - 6 PART SERIES	Effective Listening Skills Foundations Part 5 of 6
PRACTITIONER OF	Advanced Questioning Skills	META COACHING IN ACTION - 6 PART SERIES	Effective Questioning Skills Foundations Part 6 of 6
COACHING	Live Coaching Demonstration (2 Per Month)	LIVE COACHING DEMONSTRATIONS - 6 PART SERIES	Live Coaching Demonstration
	Meta Dynamics - Practitioner	META DYNAMICS - 4 PART SERIES	Critical Alignment Model Part 1 of 4
			TUSTME Model Part 2 of 4
			DARE Model Part 3 of 4
			Introduction to Modelling Part 4 of 4
	ICG Core Competencies - Level II	ICG CORE COMPETENCIES - 6 PART SERIES	ICG CORE COMPETENCIES Level II
	How to Select a Successful Niche	BUSINESS SKILLS - 5 PART SERIES	Business Planning Level II 1 of 5
		BUSINESS SKILLS - 5 PART SERIES	The Psychology of Marketing 2 of 5
		BUSINESS SKILLS - 5 PART SERIES	Niching & Becoming Known in Your Market Foundations 3 of 5
		BUSINESS SKILLS - 5 PART SERIES	Introduction to Websites 4 of 5
		BUSINESS SKILLS - 5 PART SERIES	Ultimate Influence Foundations 5 of 5
	Advanced Practicums	ADVANCED PRACTICUMS - 8 PART SERIES	ADVANCED PRACTICUMS
	Coach Development - Conversations with a Master Coach	GROUP MENTORING - 4 PART SERIES	Conversations with a Master Coach
	Heart of Coaching	META COACHING IN ACTION - 6 PART SERIES	Critical Alignment Model 1 of 6
ADVANCED			Strategies 2 of 6
PRACTITIONER OF			Modelling 3 of 6
COACHING			Submodalities 4 of 6
COACHING			
			Hierarchy of Ideas 5 of 6
			Metaphors in Coaching 6 of 6
	Business Mentorship	BUSINESS GROUP MENTORING - 4 PART SERIES	Business Group Mentoring
	Meta Dynamics - Advanced Practitioner	META/NLP GROUP MENTORING - 6 PART SERIES	MD/NLP Mentoring: Archetypes of MD 1 of 6
			MD/NLP Mentoring: Strategies & TOTE 2 of 6
			MD/NLP Mentoring: Modelling 3 of 6
			MD/NLP Mentoring: Disney Creative Strategy 4 of 6
			MD/NLP Mentoring: Perceptual Positions 5 of 6
			MD/NLP Mentoring: Logical Levels 6 of 6
	Developing Your Tangible Product	DEVELOPING YOUR COACHING PRODUCT - 3 PART SERIES	Introduction to Developing Your First Tangible Coaching Product 1 of 3
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	Developing Your Tangible Product	DEVELOPING YOUR COACHING PRODUCT - 3 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3
	Developing Your Tangible Product	DEVELOPING YOUR COACHING PRODUCT - 3 PART SERIES	
			Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3
	Your Successful Coaching Practice	DEVELOPING YOUR COACHING PRODUCT - 3 PART SERIES BUSINESS SKILLS - 4 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring
	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2	BUSINESS SKILLS - 4 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3
	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2 Leadership & Executive Coaching 3 & 4		Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3
	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2	BUSINESS SKILLS - 4 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3 Coaching with Critical Alignment and TACOCA 3 of 3
	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2 Leadership & Executive Coaching 3 & 4	BUSINESS SKILLS - 4 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3 Coaching with Critical Alignment and TACOCA 3 of 3 Competitor and Branding Analysis 1 of 4
MASTER	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2 Leadership & Executive Coaching 3 & 4	BUSINESS SKILLS - 4 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3 Coaching with Critical Alignment and TACOCA 3 of 3 Competitor and Branding Analysis 1 of 4 Online Marketing and Social Media 2 of 4
	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2 Leadership & Executive Coaching 3 & 4 Leadership & Executive Coaching 5 & 6	BUSINESS SKILLS - 4 PART SERIES THE LEADERSHIP COACHING INITIATIVE - 3 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3 Coaching with Critical Alignment and TACOCA 3 of 3 Competitor and Branding Analysis 1 of 4 Online Marketing and Social Media 2 of 4 Ultimate Influence for Sales 3 of 4
PRACTITIONER OF	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2 Leadership & Executive Coaching 3 & 4 Leadership & Executive Coaching 5 & 6	BUSINESS SKILLS - 4 PART SERIES THE LEADERSHIP COACHING INITIATIVE - 3 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3 Coaching with Critical Alignment and TACOCA 3 of 3 Competitor and Branding Analysis 1 of 4 Online Marketing and Social Media 2 of 4
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PRACTITIONER OF	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2 Leadership & Executive Coaching 3 & 4 Leadership & Executive Coaching 5 & 6 Key Branding Strategies for Success	BUSINESS SKILLS - 4 PART SERIES THE LEADERSHIP COACHING INITIATIVE - 3 PART SERIES BUSINESS SKILLS - 4 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3 Coaching with Critical Alignment and TACOCA 3 of 3 Competitor and Branding Analysis 1 of 4 Online Marketing and Social Media 2 of 4 Ultimate Influence for Sales 3 of 4 Speaking Skills for Profit 4 of 4
PRACTITIONER OF	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2 Leadership & Executive Coaching 3 & 4 Leadership & Executive Coaching 5 & 6 Key Branding Strategies for Success Professional Development: Wheel of Business	BUSINESS SKILLS - 4 PART SERIES THE LEADERSHIP COACHING INITIATIVE - 3 PART SERIES BUSINESS SKILLS - 4 PART SERIES Professional Development: Wheel of Business	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3 Coaching with Critical Alignment and TACOCA 3 of 3 Competitor and Branding Analysis 1 of 4 Online Marketing and Social Media 2 of 4 Ultimate Influence for Sales 3 of 4 Speaking Skills for Profit 4 of 4 Professional Development: Wheel of Business
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PRACTITIONER OF	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2 Leadership & Executive Coaching 3 & 4 Leadership & Executive Coaching 5 & 6 Key Branding Strategies for Success Professional Development: Wheel of Business ICG Core Competencies - Level III (Series of 6)	BUSINESS SKILLS - 4 PART SERIES   THE LEADERSHIP COACHING INITIATIVE - 3 PART SERIES   BUSINESS SKILLS - 4 PART SERIES   Professional Development: Wheel of Business   ICG CORE COMPETENCIES - 5 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3 Coaching with Critical Alignment and TACOCA 3 of 3 Competitor and Branding Analysis 1 of 4 Online Marketing and Social Media 2 of 4 Ultimate Influence for Sales 3 of 4 Speaking Skills for Profit 4 of 4 Professional Development: Wheel of Business ICG Core Competencies - Level III MD Blended Learning: Introduction to Meta Dynamics <sup>™</sup> and CAM 1 of 6
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PRACTITIONER OF	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2 Leadership & Executive Coaching 3 & 4 Leadership & Executive Coaching 5 & 6 Key Branding Strategies for Success Professional Development: Wheel of Business ICG Core Competencies - Level III (Series of 6)	BUSINESS SKILLS - 4 PART SERIES   THE LEADERSHIP COACHING INITIATIVE - 3 PART SERIES   BUSINESS SKILLS - 4 PART SERIES   Professional Development: Wheel of Business   ICG CORE COMPETENCIES - 5 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3 Coaching with Critical Alignment and TACOCA 3 of 3 Competitor and Branding Analysis 1 of 4 Online Marketing and Social Media 2 of 4 Ultimate Influence for Sales 3 of 4 Speaking Skills for Profit 4 of 4 Professional Development: Wheel of Business ICG Core Competencies - Level III MD Blended Learning: Introduction to Meta Dynamics™ and CAM 1 of 6 MD Blended Learning: Anchoring 3 of 6
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PRACTITIONER OF	Your Successful Coaching Practice Leadership & Executive Coaching 1 & 2 Leadership & Executive Coaching 3 & 4 Leadership & Executive Coaching 5 & 6 Key Branding Strategies for Success Professional Development: Wheel of Business ICG Core Competencies - Level III (Series of 6) Meta Dynamics - Master Practitioner	BUSINESS SKILLS - 4 PART SERIES   THE LEADERSHIP COACHING INITIATIVE - 3 PART SERIES   BUSINESS SKILLS - 4 PART SERIES   Professional Development: Wheel of Business   ICG CORE COMPETENCIES - 5 PART SERIES   META DYNAMICS BLENDED LEARNING - 6 PART SERIES	Planning and Creating Your First Coaching Product 2 of 3 Marketing and Launching Your First Coaching Product 3 of 3 Business Group Mentoring Introduction to The Leadership Coaching Initiative 1 of 3 Disruptive Leadership Principles 2 of 3 Coaching with Critical Alignment and TACOCA 3 of 3 Competitor and Branding Analysis 1 of 4 Online Marketing and Social Media 2 of 4 Ultimate Influence for Sales 3 of 4 Speaking Skills for Profit 4 of 4 Professional Development: Wheel of Business ICG Core Competencies - Level III MD Blended Learning: Introduction to Meta Dynamics™ and CAM 1 of 6 MD Blended Learning: Anchoring 3 of 6 MD Blended Learning: Submodalities 4 of 6 MD Blended Learning: Introduction to Meta Dynamics™ and CAM 1 of 6 MD Blended Learning: Strategies 2 of 6
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